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First Quarter 2017

RESOURCES & RESULTS



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25 Wallkill Ave., 2nd Floor
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Celebrating 30 Years of Economic Excellence

Partnership Celebrated Milestone at Annual Event

For those in the business community, the year 1986 is significant because it was the year that the then Orange County Executive Lou Heimbach brought in private business leaders to form an economic development agency – the Orange County Partnership. The Partnership, which remains the principal economic development agency in the county, has since its formation, attracted and helped expand hundreds of businesses, created thousands of jobs, filled millions of square feet of commercial space and fostered billions of dollars in new investment in the county. To this day, the momentum continues to grow.

Since 2010, the official end of the great recession, the Partnership has achieved the following results:

- New Business Attractions – 82**
- Business Expansions – 77**
- Jobs Created – 5,449**
- Total Square Feet – 8,598,886**
- Capital Investment – \$2,328,678,125**

Join the momentum!





2017 Commercial Real Estate Summit

In May 2017, the Orange County Partnership will be hosting their bi-annual Commercial Real Estate Summit (CRES), an event that is known for its creative themes and for drawing corporate site selectors and commercial real estate brokers from the tri-state area and beyond. The 2017 edition of the CRES is sure to continue this legacy, as the Partnership will be utilizing state-of-the-art virtual reality technology to showcase its premier commercial properties in the Industrial, Class A Office and Urban sectors

For more information and to learn further details about this year's Commercial Real Estate Summit.

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Designed By: AJRoss - www.ajross.com

WHAT'S ON THE HORIZON

ORANGE COUNTY, NY PRIDES ITSELF ON ITS ECONOMIC DEVELOPMENT MODEL OF INNOVATION AND COLLABORATION. BECAUSE OF IT, GROWTH IS CONSTANTLY STIMULATED AND LOCAL BUSINESS OPPORTUNITIES HERE ARE CONSISTENTLY STRENGTHENED. THE FOLLOWING IS A SAMPLING OF OUR HORIZON OF INITIATIVES.

TOWN OF HAMPTONBURGH

Hudson Valley Crossing Corporate Park, located in the Town of Hamptonburgh, attracted diverse companies like Hunter Panels, McKesson and PharmaCannis because the necessary approvals were secured quickly without sacrificing environmental or quality-of-life concerns.

In collaboration with the Orange County Partnership, the Town recently extended the park's zoning overlay to permit industrial use for over 400 acres adjacent to Hudson Valley Crossing. This contiguous parcel will soon attain Shovel Ready status and will accommodate another slew of quality industrial end-users.

GO-SHEN!

Merlin Entertainments is moving swiftly through the approvals process with the Town of Goshen to construct a \$500 million LEGOLAND New York theme park that will include 50 rides and attractions and a 250-room LEGO-themed resort hotel. This will be LEGOLAND's third location in North America and their tenth worldwide. Also in the Town of Goshen, a \$95 million manufacturing plant for frozen food giant, Amy's Kitchen, is nearing its final approvals.

WHATS BEING BUILT

In the Town of Wawayanda, several hundred workers are building Competitive Power Ventures' \$900 million, 650 Megawatt natural gas-fired power plant.

MCKESSON

The nation's largest distributor of pharmaceuticals and medical devices and a Fortune 5 company, will complete the construction of their 340,000 square foot distribution center in the Town of Hamptonburgh. McKesson is currently

calibrating the hi-tech picking equipment for this distribution center that will employ more than 160 people.

ORANGE REGIONAL MEDICAL CENTER

ORMC, one of the newest hospitals in New York State recently opened its doors of their new \$99 million, 180,000 SF expansion in the Town of Wallkill. The new home of Greater Hudson Valley Health System Medical Group which serves Orange Regional Medical Center and Catskill Regional Medical Center.

ORANGE COUNTY GOVERNMENT

The county is currently renovating its Government Center in the Village of Goshen. The project, which includes an 86,000 square foot expansion, is expected to be completed by late 2017.

CRYSTAL RUN HEALTH

Orange County's local healthcare giant has opened a 70,000 square foot medical office building in the Village of Monroe, increasing their ever-growing presence in Orange County to five facilities and a total of over 2,000 employees in Orange County.

MATRIX DEVELOPMENT GROUP

Matrix is nearing completion of their massive 566,000 square foot distribution facility in the Town of Newburgh. Pharma giant AmerisourceBergen, a Fortune 12 company, will occupy over 300,000 feet while the remainder will be leased to Amscan, the party supply company who is expanding their existing footprint in Orange County.

UNITED STATES MILITARY ACADEMY AT WEST POINT

USMC is renovating and expanding its science building and constructing new barracks for cadets, at a cost of approximately \$500 million.

Orange County, NY continues to broaden its horizons. Will your company be next? For more information about locating your business in Orange County, NY, visit our website at www.ocpartnership.org or contact Bill Fioravanti at 845.294.2323

ORANGE COUNTY, NY IS FILM FRIENDLY

There are plenty of great reasons to shoot your next film or television production in Orange County, NY. From pre-production to final cut, the Orange County Film Office will be your partner every step of the way.

Orange County offers urban landscapes, historic architecture, beautiful farmland, rolling hills, picturesque villages, tranquil lakes, quaint main streets, a military base, the majestic Hudson River on our eastern border, and the beautiful Delaware River on our western border. We get the picture and we've got the goods.

Two of Orange County's three cities are home to sound studios: Umbra of Newburgh Sound Stage and Middletown's Michelson Studio II, the largest film and sound studio in the

Hudson Valley. We have a pool of tremendously talented individuals with years of experience and our proximity to New York City allows us to tap into all the resources you'll need.

Orange County is the beneficiary one of the most successful, stable and attractive film incentives in the world. Recent legislation by New York State empowers to offer up to a 40% tax credit for production expenditures incurred here.

The Orange County Film Office will help you navigate the forms and permits necessary to take advantage of the incentives for which you are eligible.

For more information about filming your production in Orange County, NY, visit www.orangecountynyfilm.org

Did you know these were filmed here?

- American Gangster
- Mr. Deeds
- Super Troopers
- The Sopranos
- American Chopper
- In & Out



World-Renowned Woodbury Common Fuels OC Economy

Woodbury Common Premium Outlets, located in Central Valley, is one of the largest contiguous outlet centers in the world. Opened in 1985, the center underwent expansions in 1993 and 1998. It boasts 240 retail stores (all of which offer discounted prices) and occupies 900,000 square feet. The center is owned by Premium Outlets, a subsidiary of Simon Property Group, who also owns several other large notable developments.

Located one hour north of New York City, this charming Colonial American-style village center is a true showcase for the outlet industry with the country's largest collection of designer outlets.

Woodbury Common is nearing completion of their \$100 million expansion plan that

includes 60,000 square feet of additional retail space and improvements to traffic flow within the mall and the NYS Thruway interchange at Harriman and much more. This project has created 400 construction jobs and 350-400 permanent positions at the new stores.

The economic impact of Woodbury Common is staggering. It provides thousands of jobs, and, as a major NYS tourist attraction, brings 13 million visitors to the region annually.

And Woodbury Common isn't just a regional or even a U.S. attraction, as travelers from around the globe frequent the outlets seeking deep discounts on world-class brands. Tour buses and shuttles make daily trips from New York City. The

center employs a staff of interpreters, and currency exchange and foreign shipping services are available on site.

Thirty-two years ago, Simon Property Group chose Orange County, NY to call their home. They have grown this company to over 1 billion dollars in sales, contributing over \$80 million annually in sales tax to the State and County. Please visit our website at www.ocpartnership.org to learn more about choosing Orange County for your business.

Total retail sales per capita, 2012 (c)	
United States	\$13,443
New York	\$12,834
Westchester County, NY	\$15,093
Rockland County, NY	\$13,072
Orange County, NY	\$16,611

*Resource: United States Census Bureau